

4.3 TENDER FOR FENCING AND GUARDRAIL SERVICES (CF2019143:CLP)

Responsible Director: Ossie Martinz

RECOMMENDATION*

That Council:

- 1. Awards the tender to Prowire Fencing Group Pty Ltd T/A Melbourne Chainwire Fencing, The Fencing Man Pty Ltd and Summerhill Maintenance Services Pty Ltd, for Fencing and Guardrail Services, Contract No. 2019143 for a schedule of rates based contract with an estimated annual contract value of \$150,000 and an estimated total contract value of \$1,200,000 inclusive of all available extension options.; CPI over the contract period is estimated at 2% p.a.*
- 2. Authorises the Chief Executive Officer or her delegate to execute the contract agreement.*
- 3. Notes that the contract will commence on 1 March 2020 with an initial term of 12 months and the contract has three extension options of two years each and authorises the Chief Executive Officer to approve extension options subject to satisfactory performance.*

*(*Please note that all dollar figures are GST Inclusive unless stated otherwise).*

INTRODUCTION

To consider and recommend awarding a tender for Contract Number 2019143 for Fencing and Guardrail Services for an initial term of 12 months with three extension options of two years each.

BACKGROUND

Council is seeking to appoint a panel of Contractors to undertake regular maintenance, repair and replacement works for fencing and guardrails.

Council currently engages the services of The Fencing Man Pty Ltd.

NOTIFICATION

A public notice was placed in The Age newspaper on 6 July 2019 and the tender closed on 26 July 2019.

TENDERS RECEIVED

Three tender submissions were received by the appointed closing time.

The tenders received are listed below:

- *The Fencing Man Pty Ltd*

- Summerhill Maintenance Services Pty Ltd
- Prowire Fencing Group Pty Ltd T/A Melbourne Chainwire Fencing

Tender Conformance:

All submissions were assessed for their compliance with the tender conditions, including the contractual terms and conditions, and the requirements of the response schedules.

All tender submissions were deemed conforming.

TENDER EVALUATION

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

The remaining conforming tenders were assessed in accordance with the evaluation criteria published in the tender documentation:

Pass/Fail Assessment Criteria	Score
Signed Returnable Schedules	Pass/Fail
Insurances	Pass/Fail
OH&S Quality Management Systems	Pass/Fail
Pricing Schedules	Pass/Fail

KEY SELECTION CRITERIA		CRITERIA WEIGHTINGS	SUB WEIGHTINGS	SUB CRITERIA/RETURNABLE SCHEDULES LINK
40% NON-PRICE CRITERIA	Capacity and Capability	30%	15%	Experience
			5%	Resources
			3%	Risk Management
			4%	Performance and Innovation
			3%	Customer Service
	Sustainability (Mandatory)	10%	4%	Environmental Sustainability
			3%	Local Sustainability
			3%	Social Sustainability
PRICE (60%)	Price*	60%	60%	Comparison of Whole of Life Cost or Total Project Cost or Estimated Annual Cost

*Minimum 60% price weighting required unless Council approves otherwise.

DISCUSSION

The following information supports the evaluation panel's recommendations:

- All three tenderers are capable of meeting the specified requirements and fall within budget estimates.
- All tenderers had also demonstrated a good understanding of the required services.

For this category, the panel confirms that three suppliers are required to satisfy Council's service needs. The final evaluation (including price and non-price evaluation criteria) had ranked the following three suppliers as representing the best value outcome for Council. To ensure best value to Council, tenderers will be invited to provide fixed priced quotes based on the contracted rates for particular projects to determine the most competitive price.

- *The Fencing Man Pty Ltd*
- *Summerhill Maintenance Services Pty Ltd*
- *Prowire Fencing Group Pty Ltd T/A Melbourne Chainwire Fencing*

FINANCIAL IMPLICATIONS

The price component was evaluated by applying the scheduled estimated quantities of work based on previous years.

The annual contract price is estimated at \$150,000 (GST inclusive) and is adequate to cover the requirements for this service.

SUSTAINABILITY OUTCOMES

- Tenderers were required to demonstrate their commitment to achieving environmental sustainability activities for a healthy environment.
- Their policy also incorporates social sustainable practices that provide for the long term unemployed and employment of staff from a diverse background.
- All personnel are also adequately supervised, trained and aware of their environmental responsibilities.

CONCLUSION

That Council approves the recommendations contained within this report.