

4.3 TENDER FOR SUPPLY OF ENERGY EFFICIENT STREET LIGHTING HARDWARE AND INSTALLATION SERVICES (MAV P – SL3911-2022)
(CF2023108: LD)

Responsible Director: Jarrod Doake

RECOMMENDATION*

That Council:

- 1. Approves access to the Municipal Association of Victoria, Contract SL3911-2022 - Energy Efficient Street Lighting Hardware and Installation Services under Council Contract No. 2023108 for a schedule of rates-based contract with an estimated contract value of \$2,860,000 for the initial term and an estimated total contract value of \$3,960,000 inclusive of all available extension options;*
- 2. Authorises the Chief Executive Officer or her delegate to execute the contract agreement;*
- 3. Notes that the contract initial term ends on 31 October 2025 and the contract also has two (2) extension options of one (1) year each and authorises the Chief Executive Officer to approve extension options subject to the Municipal Association of Victoria extension approval and satisfactory performance for the City of Monash; and*
- 4. Notes that the estimated schedule of rates contract values stated above are also subject to an annual CPI indexation as per the contract.*

**All dollar figures are GST Inclusive unless stated otherwise.*

INTRODUCTION

Council Officers seek to access a panel contract through the Municipal Association of Victoria (MAV) to support the delivery of C01282 Major Category Public Lighting Renewal.

BACKGROUND

The scope of this tender was to appoint a panel to facilitate supply of approved energy-efficient street light luminaires and associated PE cells (including “smart” PE cells) for standard lighting and non-standard (decorative) lighting thereby reducing demand for electricity and associated running costs and greenhouse emissions.

The Contract provides approved street light installation services for the purpose of bulk change overs of inefficient minor/residential road (Category P) and major road (Category V) lights and associated PE cells. The objective of the contract is to assist Council’s to replace all inefficient standard and non-standard minor (Category P) and/or major (Category V) road streetlights with Distribution Network Service Providers (DNSPs) approved energy-efficient luminaires and PE cells.

Council currently engages these services through the MAV to support the delivery of C01282 Major Category Public Lighting Renewal and this contract ended on 31 October 2022. This new contract is intended to replace the previous contract 2021122 Supply of Energy Efficient Street Lighting Hardware and Installation Services (MAV P – SL3911).

The MAV, Procurement Australia and the Victorian Government Department of Treasury and Finance often establish contracts on behalf of or accessible to Local Government authorities so that they may access supplier contracts in an efficient and cost-effective manner. These organisations are focused on achieving better procurement outcomes by aggregating demand and achieving improved commercial and service outcomes.

Council could have run its own tender for the supply of energy efficient street lighting hardware and installation services. On this occasion, a decision was made to seek to access to MAV contract as it saves time in the tender and procurement of such services as well as providing Council with value for money in collaboration with other Council’s.

The proposed MAV contract is for an initial period ending 31 October 2025 with two (2) separate extension options of one (1) year each.

NOTIFICATION

A Public Notice was not required because seven (7) Tenderers were selected from the MAV Contract Number SL3911-2022 Energy Efficient Street Lighting Hardware and Installation Services as allowed under Council's Procurement Policy.

The MAV tender was advertised as a public tender through a public notice placed in the Herald Sun newspaper on 6 July 2022 and in Tenderlink on 4 July 2022. The tender was open for a period of 28 days and closed on 1 August 2022.

TENDER EVALUATION

The MAV undertook an evaluation of all the submissions. Council was provided with a confidential recommendation report from the MAV detailing the suppliers that were successfully awarded a contract.

Based on the MAV tender evaluation panel's qualitative and pricing evaluations, seven (7) suppliers were able to meet the key requirements of the tender process and are recommended as preferred panel members.

Key requirements included passing the mandatory criteria, demonstrating their ability to meet the technical requirements, and representing the best value for money offer across all of local government, covering the range of goods and services required under the tender. Creditor checks were completed on all recommended suppliers and for new suppliers to the panel, reference checks were completed.

The Council evaluation panel reviewed the recommendation report and recommends that the City of Monash accesses this contract for the following suppliers:

- Aldridge Traffic Systems Pty Limited
- Felicity Smart Infrastructure Pty Ltd
- Schreder Australia Pty Ltd
- The Trustee for Brightlite Unit Trust (Trading as Connected Light Solutions)
- Vicpole Pty Ltd
- Omexom Australia
- The Trustee for Magnetic Training & Consultancy Unit Trust

All members of the Council evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

FINANCIAL

The estimated contract value for the initial term is \$2,860,000 and an estimated total contract value of \$3,960,000 inclusive of all available extension. The first year of the contract can be met by the current 22/23 budget. The following years will be subject to approved council budgets.

It is intended that each phase of the procurement of streetlights, associated equipment and installation services will be conducted by a specific request for quotation process using the MAV contract SL9311-2022 panel contract as pre-qualified suppliers. Use of the panel at each procurement phase will be subject to achieving best value for money within the required timeframes.

SUSTAINABILITY OUTCOMES

The contract directly supports Council's endeavour for sustainable outcomes.

1. Environmental Sustainability: the replacement of inefficient street lighting hardware reduces Council's carbon footprint. The project this contract supports is a key action of the zero net carbon action plan 2020-2025.

CONCLUSION

That Council approves the recommendations contained within this report.