

## 5.2 TENDER FOR INFOR PATHWAY PROFESSIONAL SERVICES PANEL

Responsible Senior Officer: Jarrod Doake, Chief Operating Officer

### **RECOMMENDATION**

*That Council:*

- 1. Awards the tenders from allaboutXpert Australia Pty Ltd, Infor Global Solutions Pty Ltd, Atturra Business Applications & Rohan Lopes for a schedule of rates based contract (2022144) with an estimated annual contract value of \$275,000 and a total estimated contract value of \$1,375,000 inclusive of all available extension options (CPI to be calculated annually) for the delivery of Infor Pathway Professional Services;*
- 2. Authorises the Chief Executive Officer or her delegate to execute the contract agreement; and*
- 3. Notes that the contract will commence on 01st June 2022 or shortly thereafter with an initial term of three years with one separate extension option of two years and authorises the Chief Executive Officer to approve the extension option subject to satisfactory performance.*

*(\*Please note that all dollar figures are GST Inclusive unless stated otherwise)*

### **INTRODUCTION**

Council has undertaken a tender process to provide Infor Pathway Professional Service Panel.

### **BACKGROUND**

Council implemented the Pathway System to manage Rates, Property, Planning and Building in 1998. At the time, a perpetual contract (98048A) was awarded to Infor Global Solutions Pty Ltd for licenses, software, maintenance and support, and professional services, including systems enhancements, integration, and new features/modules.

In more recent times, Council allocated a budget toward its digital strategy, which included Pathway enhancements for professional services, including ePathway and system improvement associated with the implementation of the digital strategy. This was separate and distinct from the professional services offered by Infor Global Solutions under the perpetual contract 98048A, which has been in place since 1998.

The primary objective of this Pathway Professional Services Tender is to enable the delivery of the ePathway system improvements by identifying suitably qualified and experienced vendors and forming a panel to provide Infor Pathway System support based on a schedule of rates fixed for the term of appointment.

The vendors will have demonstrated capability and capacity in at least the following areas:

- Business analysis, design, planning, problem-solving, process development in relation to Infor Pathway System, including consultation with stakeholders;

- Assistance with BAU operational matters;
- Preparation of Technical documents, Operational and user documents;
- Training relevant stakeholders on all Pathway products; and
- ePathway, mobility and Pathway dashboards/queries.

### NOTIFICATION

A public notice was placed in The Age newspaper on 12<sup>th</sup> March 2022, and the Tender closed on 1<sup>st</sup> April 2022.

### TENDERS RECEIVED

Four submissions were received by the appointed closing time.

The submissions received are listed below:

1. AllaboutXpert Australia Pty Ltd,
2. Infor Global Solutions Pty Ltd
3. Atturra Business Applications
4. Rohan Lopes

### TENDER CONFORMANCE

All submissions were assessed for their compliance with the tender conditions including the contract terms and conditions and the requirements of the response schedules.

All submissions were deemed conforming.

All tenders were evaluated as per the agreed evaluation criteria.

### TENDER EVALUATION

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

The shortlisted tenders were assessed in accordance with the following criteria as per the tender documentation.

<b>Pass/Fail Assessment Criteria</b>	<b>Score</b>
Requirements Specification	<i>Pass/Fail</i>
OHS	<i>Pass/Fail</i>
Mandatory Insurances	<i>Pass/Fail</i>

KEY SELECTION CRITERIA		CRITERIA WEIGHTINGS	SUB WEIGHTINGS	SUB CRITERIA/RETURNABLE SCHEDULES LINK
40% NON-PRICE CRITERIA	Capability	35%	10%	Past & Current relevant experience in Local Government
			15%	Experience relevant in Pathway System
			10%	Available resources
	Sustainability (Mandatory)	5%	5%	Environmental, local and social Sustainability
PRICE (60%)	Price	60%	60%	Comparison of Whole of Life Cost or Total Project Cost or Estimated Annual Cost

## DISCUSSION

The following information supports the evaluation panel's recommendations.

allaboutXpert Australia Pty Ltd, Infor Global Solutions Pty Ltd, Atturra Business Applications & Rohan Lopes have all worked with City of Monash in the past; all four vendors have delivered to the scope and within budget each time, and as such, we are satisfied with their consultancy services provided till date. Hence, the evaluation panel has decided to include all four vendors within the panel to provide services to Council as required.

For this category, the panel confirms that no more than four suppliers are required to satisfy Councils service needs. The final evaluation (including price and non-price evaluation criteria) ranked the following four suppliers the highest.

1. Rohan Lopes,
2. Atturra Business Applications
3. allaboutXpert Australia Pty Ltd
4. Infor Global Solutions Pty Ltd

As such, the evaluation panel recommends these suppliers as representing the best value outcome for Council.

## FINANCIAL

The services delivered under this contract are funded from the following sources:

- Business Technology Infor professional services operating and capital budget; and
- The Digital Strategy program has numerous projects proposed over the next two financial years. Each of these projects has a budget allocated for Infor Pathway Professional services.

## CONCLUSION

That Council approves the recommendations contained within this report.