

2025114 - PIT AND PIPE MAINTENANCE

Responsible Manager:	Dino De Melis, Manager Facilities and Infrastructure Maintenance
Responsible Director:	Jarrold Doake, Director City Services

RECOMMENDATION

That Council

1. **Awards the tenders from APS Drainage & Civil, Eldarin Services Metro, Kalow Holdings Pty Ltd, M Tucker and Sons Pty Ltd, Plumbtrax Infrastructure Services and QEST Infrastructure Group Pty Ltd for Drainage Pit and Pipe Maintenance, Contract No. 2025114 for a schedule of rates-based contract with an estimated contract value of up to \$1,364,650 for the initial term, and an estimated total contract value of \$4,093,950 inclusive of all available extension options.**
2. **Authorises the Chief Executive Officer or their delegate to execute the contract agreement.**
3. **Authorises the Chief Executive Officer to approve extension options subject to satisfactory performance.**
4. **Notes that the anticipated contract commencement date is 3 December 2025, with an initial term of two (2) years, with two (2) separate extension options of two (2) years each and**
5. **Notes that the estimated schedule of rates contract values stated above are based on historical and anticipated future expenditure, including an allowance for inflation and growth (please refer to financial section for more information).**

Please note that all dollar figures are GST Inclusive unless stated otherwise.

INTRODUCTION

Council has conducted a tender for 2025114 – Drainage Pit and Pipe Maintenance

As part of its planning process for this tender, Council Officers considered its procurement options, including whether to go to market itself, participate in regional or sector collaboration or to access established contracts via other compliant Procurement agreements. A request for interest to collaborate was shared with the Eastern Region Procurement Network and there was no opportunity to collaborate on this occasion.

BACKGROUND

Council currently engages the services of Contractors under a panel contract for drainage pit and pipe maintenance which is scheduled to conclude on 2 December 2025.

Drainage pit and pipe maintenance is essential to address significant infrastructure defects. These works typically require specialised equipment and skilled personnel to repair or replace damaged pits and pipes, or to undertake pipelining works, ensuring the continued efficiency of Council's stormwater network. Reports of damaged stormwater pits, lids, and frames are also frequently received by the drainage maintenance team

Given the importance of ensuring site safety within both road reserves and private properties, a new panel Contract covering pit and pipe maintenance to provide the necessary resources and responsiveness to meet the response times specified in Council's Road Management Plan and Customer Service Charter

Establishing a panel also ensures the drainage maintenance team have the capacity and capability to manage multiple concurrent jobs, reducing delays and maintaining service continuity

NOTIFICATION

A public notice was placed in The Age newspaper on 9 August 2025 and the tender closed on 29 August 2025.

TENDERS RECEIVED

Tender submissions were received from the following suppliers by the appointed closing time.

Tenderers Submitted	
1	Allgood Concreting & Roadworks Pty Ltd
2	APS Drainage and Civil
3	Bridge Inspection Engineers
4	Bryco Civil Construction Pty Ltd
5	Comar Constructions Pty Ltd
6	Danfour Group Pty Ltd
7	Eldarin Services Metro
8	Kaizen Civil Pty Ltd
9	Kalow Holdings Pty Ltd
10	Leading Civil Solutions
11	Markon Infrastructure Pty Ltd
12	M Tucker & Sons Pty Ltd
13	Parkinson Group (VIC) Pty Ltd
14	PCD Group Pty Ltd
15	Plumbtrax Infrastructure Services
16	QEST Infrastructure Group Pty Ltd
17	Sydney Civil Communication Pty Ltd
18	TDM Pipeline Solutions Pty Ltd
19	Total Drain Cleaning Services Pty Ltd

CONFORMANCE SUMMARY

All submissions were assessed for their compliance with the tender conditions including the contractual terms and conditions and the requirements of the response schedules.

Of the nineteen (19) submissions received, the following was deemed non-conforming:

Tender	Nature Of Non-Conformance	Comment Regarding Non-Conformance
Markon Infrastructure Pty Ltd	Submitted Returnable Schedule and Price Schedule for a different tender	Major Non-Conformance and eliminated from further evaluation entirely.
Eldarin Services Metro	Missed large sections of pricing for Part A and when asked to provide these prices they advised Council it was not a service they provided.	Major Non-Conformance and eliminated from further evaluation for Part A only
Kaizen Civil Pty Ltd	Missed large sections of pricing for Part B and when asked to provide these prices they advised Council they were unable to provide them as these works are too dependent on-site conditions.	Major Non-Conformance and eliminated from further evaluation for Part B only

The remaining conforming tenders were then further evaluated as per the agreed evaluation criteria.

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms, and no conflicts were raised.

TENDER EVALUATION

In accordance with the Procurement Policy, the evaluation panel and evaluation criteria weightings were nominated prior to opening the Tender

The shortlisted tenders were assessed in accordance with the following criteria as per the tender documentation.

Assessment Criteria	
Risk Level 1-3: OHS & Quality Mandatory Rapid Global	Pass/Fail
Mandatory Insurances	Pass/Fail

Key Selection Criteria	Criteria Weightings	Sub Criteria
Capacity and Capability	20%	Experience
		People & Equipment Resources
		Risk Management
		Legal Compliance
		Performance, Innovation, Customer Service and Transitional Initiatives
Project Timelines	10%	Start and Completion timeframe
Sustainability (Mandatory)	10%	Environmental Sustainability
		Local Sustainability
		Social Sustainability
Price	60%	Price

*Minimum 50% price weighting required unless Council approves otherwise.

** If it is agreed that the Sustainability weighting is less than 20%, the minimum Price weighting must then be 60%.

DISCUSSION

The following information supports the evaluation panel's recommendations.

The evaluation panel assessed all tender submissions against the published key selection criteria and weightings. Following the initial evaluation of the qualitative (non-price) criteria, Sydney Civil Communication Pty Ltd and PCD Group Pty Ltd had unsatisfactory qualitative scores (below 50% of the qualitative criteria weighting).

In accordance with the published tender conditions, Council reserves the right to disqualify any tenderer whose total qualitative score is less than half of the nominated total qualitative weighting. As such, these tenderers were disqualified and excluded from further evaluation.

In addition, tender interviews and reference checks were conducted for the shortlisted tenderers. A summary of key findings is provided below.

QEST Infrastructure Group Pty Ltd

Quest currently holds a contract with VicRoads, delivered via Service Stream, to undertake maintenance of infrastructure assets including drainage systems and street furniture. Their scope of services also encompasses drain realignment, reactive and scheduled drain maintenance, and



CCTV inspections. Quest has demonstrated extensive experience in pit and pipe maintenance across both road reserves and easements within private properties. Furthermore, they have shown the capacity to deploy sufficient resources to support work during peak periods and holiday seasons, ensuring continuity of service delivery.

Kalow Holdings Pty Ltd

Kalow Holdings has demonstrated experience in delivering stormwater and road maintenance services for neighboring Councils. Their scope of work has included drainage repairs within both easements and road reserves, showcasing their operational versatility. They have previously completed works for Council and have consistently demonstrated the ability to deliver projects within required timeframes, reflecting strong project management and resource coordination capabilities.

APS Drainage and Civil

APS currently holds 20 Annual Supply contracts with neighbouring Councils, delivering stormwater lintel and pit lid repairs. Their operations are exclusively focused on local government work, demonstrating a strong understanding of Council requirements and standards. APS have shown the capability to complete works within required timeframes, supported by using specialised software to effectively mitigate risks. They confidently articulated their experience in delivering works and provided clear evidence of completed projects. APS is also actively engaged with Monash Council, where they continue to demonstrate outstanding knowledge and professionalism throughout the duration of the contract.

M Tucker & Sons Pty Ltd

M Tucker & Sons Pty Ltd currently holds a contract with Council and has consistently demonstrated outstanding knowledge and professionalism in service delivery. They possess extensive experience across various Councils, particularly in reactive pit and pipe maintenance. The company has proven its ability to complete works within required timeframes and maintains dedicated crews capable of responding to urgent work during peak periods. Additionally, M Tucker & Sons has shown a positive and professional approach to working collaboratively with both residents and Council, actively minimising disruption to the community throughout project delivery.

Eldarin Services Metro

Eldarin currently holds a contract with Council for pit and pipe cleaning services. They have demonstrated relevant experience in pipe patching across various roles with other Councils and indicated that this service is a growing area of their business. Eldarin showed a clear understanding of the reactive nature of the contract, acknowledging that works would not be batched, and confidently demonstrated their ability to deliver services within tight timeframes. Additionally, they emphasised their commitment to minimising disruption to the community, reflecting a professional and resident focused approach to service delivery.

Plumbtrax Infrastructure Services

Plumbtrax Infrastructure Services provided confident and well-considered responses during the evaluation panel interview. They indicated a strong desire to secure the contract, supported by competitive pricing. Plumbtrax demonstrated a clear understanding of the contract's reactive nature and outlined how they would meet tight timeframes, including availability during holiday periods. They also explained their approach to working within restricted areas, such as easements

on private properties, noting that where small plant access is limited, they would undertake works manually without incurring variations to the submitted pricing. Their discussion of selected Schedule of Rates and associated methodology reflected both experience and professionalism, instilling confidence in their ability to deliver the required services effectively.

To meet Council's service delivery requirements effectively, the Evaluation Panel recommends appointing a total of six (6) contractors. The panel has selected the top-ranked suppliers in each category based on the final evaluation, which considered both price and non-price criteria. These contractors represent the best value outcome for Council and are well-positioned to deliver the required services reliably and efficiently.

1. APS Drainage & Civil
2. Eldarin Services Metro
3. Kalow Holdings Pty Ltd
4. M Tucker and Sons Pty Ltd
5. Plumbtrax Infrastructure Services
6. QEST Infrastructure Group Pty Ltd

As such, the evaluation panel recommends these suppliers as representing the best value outcome for Council.

FINANCIAL IMPLICATIONS

This is a schedule of rates contract. Based on estimated quantities, the contract expenditure will be funded primarily from the Infrastructure Maintenance Operating Budget, with a portion allocated from the Capital Works Budget where applicable.

Contract Term	Term	Estimated Contract Value (Inc GST)
Initial Term	2 Years	\$1,364,000
First Extension Option	2 Years	\$1,364,649
Second Extension Option	2 Years	\$1,364,649
TOTAL		\$4,093,949

*Please note that the estimated values above are based on anticipated spend, inflation and growth

SUSTAINABILITY OUTCOMES

The proposed Contractors will actively seek to utilise local suppliers and foster relationships with local businesses, supporting the local community. They will adhere to an open age policy and implement anti-discrimination practices in the employment and recruitment of staff and subcontractors. Additionally, tenderers are committed to employing individuals with disabilities, those who are underprivileged, and people from diverse cultural backgrounds



POLICY IMPLICATIONS

There are no policy implications to this report.

CONSULTATION

Community consultation was not required.

SOCIAL IMPLICATIONS

There are no social implications to this report.

HUMAN RIGHTS CONSIDERATIONS

There are no human rights implications to this report.

GENDER IMPACT ASSESSMENT

A GIA was not completed because this agenda item is not a 'policy', 'program' or 'service'.

CONCLUSION

That Council approves the recommendations contained within this report.

ATTACHMENT LIST

Nil