

7.4.1 2025119: PROVISION OF CONCRETE AND MINOR WORKS

Responsible Manager:	Andrew Andonopoulos, Manager Capital Works
Responsible Director:	Jarrold Doake, Director City Services

RECOMMENDATION

That Council

1. **Awards the tenders for the Provision of Concrete and Minor Works, Contract No. 2025119 to:**
 - a) **Allgood Contracting Pty Ltd**
 - b) **Benrab Paving Pty Ltd**
 - c) **Parente Paving Civil Pty Ltd**
 - d) **Prestige Paving Pty Ltd**
 - e) **Rabcon Paving Pty Ltd**
 - f) **Rabot Paving (Aust) Pty Ltd**

as a schedule of rates-based contract with an estimated contract value of up to \$39,000,000 for the initial term and an estimated total contract value of \$98,000,000 inclusive of all available extension options.
2. **Authorises the Chief Executive Officer or her delegate to execute the contract agreements.**
3. **Authorises the Chief Executive Officer to approve extension options subject to satisfactory performance.**
4. **Notes that the contract commencement date is 1 April 2026, with an initial term of three years, with two separate extension options of two years each and**
5. **Notes that the estimated schedule of rates contract values stated above are based on historical and anticipated future expenditure, including an allowance for inflation and growth (please refer to Financial section for more information).**

(Please note that all dollar figures are GST Exclusive unless stated otherwise.)

INTRODUCTION

Council has conducted a tender for 2025119 - Provision of Concrete and Minor Works.

As part of the planning process for this tender, Council officers communicated with Eastern Region Procurement Network, which includes Manningham, Maroondah, Whitehorse, Knox and Yarra Ranges councils to see if there was an opportunity for collaboration. On this occasion, there was no opportunity to engage in a collaborative process at this time. To provide continuity of services and ensure compliance with our Road Management Plan, the decision was made to continue the procurement process for Monash as a stand-alone tender.

BACKGROUND

Council is seeking to establish a panel of contractors to primarily deliver services associated with the renewal and maintenance of concrete infrastructure. The bulk of the work includes concrete paths, kerb and channel & pavement grinding but also includes smaller volumes of work such as construction of traffic islands, kerb ramps, splitter islands, roundabouts, minor associated drainage and pit works and miscellaneous ancillary works as required.

This contract supports the ongoing maintenance of Council's concrete infrastructure to ensure timely asset renewal in alignment with Council's Asset Management Plans and to meet intervention response times within Council's Road Management Plan in compliance with the Road Management Act.

Council currently engages a panel of seven contractors to provide these services. The existing contractual arrangements expire on 31 March 2026, necessitating the establishment of a new panel to ensure continuity of service. This tender indicated that up to eight contractors may be appointed for this newly proposed contract based upon demonstrated experience delivering the range of specialty services and contractor capacity to deliver Council's annual programs of work.

NOTIFICATION

A public notice was placed in The Age newspaper on 18 October 2025 and the tender closed on 14 November 2025.

PRE-TENDER PROCESS

A pre-tender supplier briefing was conducted on 27 October 2025 at 10am at the Monash Operation Centre. The briefing provided an opportunity to clarify:

Understanding: Ensuring tenderers have a comprehensive understanding of contract scope, constraints including standard working hours, reporting requirements, responsiveness and customer service.

Risk Management and OH&S Requirement: Ensuring that contractors are aware of compliance obligations and the current traffic management code of practice and Council's expectations for traffic and pedestrian management.

Legal Requirements: Highlighted Council's Legal obligations and timeframes for completion of work subject to Council's Road Management Plan.

TENDERS RECEIVED

Seventeen (17) tender submissions were received by the appointed closing time.

The tenders received are listed below:

1. A & G Concrete Construction
2. Allgood Contracting Pty Ltd
3. APS Drainage and Civil
4. Benrab Paving Pty Ltd
5. D'Atri Concrete Constructions Pty Ltd

6. Germano Constructions Pty Ltd
7. Habitat Civil Pty Ltd
8. Markon Infrastructure Pty Ltd
9. McDonough Contracting Pty Ltd
10. M. Tucker & Sons Pty Ltd
11. Novacon Group Pty Ltd
12. Parente Paving Civil Pty Ltd
13. Prestige Paving Pty Ltd
14. Rabcon Paving Pty Ltd
15. Rabot Paving (Aust) Pty Ltd
16. UCIVIL
17. VIS Group Pty Ltd

TENDER CONFORMANCE

All submissions were assessed for their compliance with the tender conditions including the contractual terms and conditions and the requirements of the response schedules.

One submission was deemed non-conforming, and this submission was not evaluated further.

TENDER EVALUATION

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

As per Procurement Policy a Legal review of the tender documents was conducted and an independent Probity Advisor was engaged to oversee the tender process.

The conforming tenders were assessed in accordance with the following criteria as per the tender documentation.

Assessment Criteria	Measure	Score
Risk Level 1-3: OHS and Quality Mandatory Rapid Global	<i>Compliant on Rapid Global at tender close OR Accepts requirement to become compliant if requested by Council.</i>	<i>Pass/Fail</i>
Mandatory Insurances	<i>Satisfactory evidence provided</i>	<i>Pass/Fail</i>

Table 2	Key Selection Criteria	Criteria Weightings
Qualitative Criteria	Capacity and Capability	30%
	Sustainability (Mandatory)	10%
Quantitative Criteria	Price (Mandatory)	60%

DISCUSSION

Initial Tender Evaluation

A total of 16 conforming tender submissions were evaluated by the Tender Evaluation Panel (TEP) against the approved qualitative (non-price) evaluation criteria, including each tenderer's capacity and capability, relevant experience, management systems, and sustainability commitments. Following this assessment, five tenderers did not achieve the minimum qualitative threshold and were therefore not considered further.

These tenderers did not sufficiently demonstrate, through their submissions, the capability and capacity required to deliver a consistently high level of service under this contract. In accordance with the published tender conditions, Council reserves the right to disqualify a tenderer where the total qualitative score is less than 50 per cent of the nominated qualitative score. As these tenderers did not meet this requirement, they were disqualified from further consideration and were not progressed to pricing evaluation.

Second Stage Tender Evaluation

The remaining 11 tenderers who met the qualitative requirements were shortlisted and their pricing submissions were evaluated against a representative annual program reflecting the typical volume and nature of works anticipated under the contract. Council officers also reviewed projected future workloads to confirm that tenderers had sufficient capacity to deliver works across the full range of programs that utilise this contract consistent with Council's Long Term Capital Works Program and Long-Term Financial Plan, focusing on the bulk of works to be delivered through this contract; paving, kerb & channel and grinding services. A minimum number of suppliers specialising and able to deliver the expected volume of works for the most used items; paving (6 suppliers), kerb & channel (2 suppliers) and grinding (2 suppliers) is required to service this contract.

Following completion of the pricing evaluation, the TEP identified the nine highest-ranked tenderers and invited them to proceed to the next stage of evaluation. This stage included tender interviews, clarification of submissions, site inspections focusing on quality and safety practices and reference checks.

Final (Shortlisted) Tender Evaluation

The six highest ranked tenderers demonstrated extensive experience in delivering concrete and minor works services, particularly within high-pedestrian environments and across local and collector road networks. These tenderers have shown the capacity to implement effective traffic and pedestrian management arrangements in accordance with the Traffic Management Code of Practice and Department of Transport and Planning accreditation requirements.

Most of the six highest ranked tenderers also demonstrated sufficient skills and experience to service Council's kerb and channel and grinding requirements as well.

Collectively, these tenderers demonstrated a strong commitment to quality workmanship, effective risk management, and a high standard of customer service delivering Council works programs similar to this tender.

- **Allgood Contracting Pty Ltd, Benrab Paving Pty Ltd, Rabcon Paving Pty Ltd & Rabot Paving (Australia) Pty Ltd**

Allgood, Benrab, Rabcon & Rabot are current longstanding contractors providing the same concrete works services to Monash City Council. They each have extensive experience in delivering works of this nature and have established strong reputations for reliability. Collectively, they have demonstrated a consistent commitment to achieving high quality outcomes and maintaining a high standard of customer service in the delivery of Monash Council renewal programs.

- **Parente Paving Civil Pty Ltd**

Parente is currently appointed as a concrete panel contractor delivering works for other local councils including Knox and Whitehorse. At the interview they demonstrated a strong understanding of the scope of works and identified several key management risks and requirements associated with delivering works of this scale and nature. Site inspections and reference checks with other councils indicated a consistent delivery of a variety of high-quality concrete works. An inspection by council officers on an active work site verified that they had a thorough understanding of legislative requirements for OH&S and traffic management that had been put into practice. Overall, Parente demonstrated the capability and capacity to deliver high quality works, implemented good site safety management and instilled confidence in their ability to meet Monash City Council's service, quality, and performance requirements.

- **Prestige Paving Pty Ltd**

Prestige has previously completed works of a similar nature and to a good standard for Monash City Council and other local councils. They are a current panel contractor for Monash City Council under the *Road Resurfacing and Associated Works* and *Segmental Paving & Minor Works* contracts. Their performance under both of these contracts has been good. Reference checks and site inspections undertaken in relation to delivering concrete works confirmed a strong work ethic and the consistent delivery of quality outcomes. Council Officers also inspected one of Prestige's live working sites noting that their traffic, pedestrian and overall management of the site was good and they could deliver work capably, safely and in accordance with Monash Contract requirements.

An independent financial assessment was conducted for the recommended tenderers by Corporate Scorecard. Based on the financial analysis provided by Corporate Scorecard and the advice received from Council's Chief Financial Officer, all six shortlisted tenderers were assessed as satisfactory.

As such, the TEP recommends these suppliers as representing the best value outcome for Council and that they be awarded this tender.

FINANCIAL IMPLICATIONS

The following is the estimated contract value based upon an indicative annual program of works:

Contract Term	Year or Period of Time	Estimated Contract Value (\$GST Ex.)
Initial Term	Year 1	\$12,500,000
	Year 2	\$13,000,000
	Year 3	\$13,500,000
Initial Term Total		\$39,000,000
First Extension Option	Year 4	\$14,000,000
	Year 5	\$14,500,000
First Extension Total		\$28,500,000
Second Extension Option	Year 6	\$15,000,000
	Year 7	\$15,500,000
Second Extension Total		\$30,500,000
Total Estimated Contract Value		\$98,000,000

*Please note that the estimated values above are based on anticipated expenditure, an allowance for inflation and volume growth.

These services will be funded from within Council's adopted Capital Works program and Operational budgets. There has been an average increase of 17% from the current schedule of rates contract to the submitted prices received for this tender. This is considered reasonable noting that the current contract was capped at annual CPI increases over the last 7 years which protected Council from significant construction industry rises experienced in 2022 and 2023 in the post Covid period. This provides confidence that the required volume of concrete renewal required to be undertaken annually to ensure our concrete assets remain in good condition or better can be achieved.

SUSTAINABILITY OUTCOMES

As part of the Council's commitment to sustainability, this contract incorporates mandatory integration and reporting the use of recycled materials and products in accordance with established Circular Economy principles. The Specification requires the use of materials and products that demonstrate recycled content, resource efficiency, and alignment with lifecycle sustainability objectives.

The specification provides the mandatory minimum component of recycled materials to be used for this contract. This includes 100% recycled crushed concrete bedding underneath all new concrete instead of quarried rock representing the use of 4,256 tonnes per annum of recycled material. All excavated concrete must be separated from any other materials and disposed via recycling, which equates to 16,194 tonnes of concrete diverted from landfill per annum.

Concrete mixes are to include as a minimum 50% recycled material; Supplementary Cementitious Materials include fly ash (FA) and ground granulated blast furnace slag (GGBFs) to replace new cement content. The use of recycled steel fibre can be used as a replacement for steel mesh and/or when steel reinforcement is specified this must contain a minimum of 85% recycled scrap steel in its manufacture.

The contract also provides and seeks as part of the ongoing delivery any innovation or new sustainable products, which is how Council will keep up to date with industry best practice with the introduction of alternative methodologies, materials and equipment. The contract also encourages and allows the trialing and testing of new sustainable products as they become available also including but not limited to, alternative approved concrete mixes as these are introduced in the marketplace to replace conventional mixes.

All proposed works completed under this contract must comply with this specification for industry best practice that contributes to reducing environmental impact through reuse, recovery, and responsible sourcing.

CONCLUSION

That Council approves the recommendations contained within this report.

ATTACHMENT LIST

Nil