

4.6 TENDER FOR CLOUD DISASTER RECOVERY (2023112: BD)

Responsible Director: Jarrod Doake

RECOMMENDATION*

That Council:

- 1. Approves access to the Municipal Association of Victoria (MAV) ICT Professional and Leasing Services (ES8111-2021) contract for the provision of Cloud Disaster Recovery Services (CDR), under Council Contract No. 2023112 to enter a contract with Onel Consulting Pty Ltd for a fixed Lump Sum of \$1,497,540 for the initial contract term, with an additional contingency sum of \$149,754;*
- 1. Authorises the Chief Executive Officer or her delegate to execute the contract agreement subject to satisfactory negotiation of the final Contractual Terms and Conditions; and*
- 2. Notes that the contract will commence on 01/07/2023, and the completion date is 30/06/2028; (5 year term) and there are no extension options.*

(*Please note that all dollar figures are GST Inclusive unless stated otherwise)

INTRODUCTION

Council Officers seek to access a panel contract through Municipal Association of Victoria (MAV), for the provision of Cloud Disaster Recovery.

BACKGROUND

Council currently engages the Disaster Recovery (DR) solution utilising VMware Cloud (VMC) with supplier Perfekt Pty Ltd, purchased through the State Purchase Contract, Cloud Disaster Recovery Services (Council contract no. 2020020). This contract is ending on 30 June 2023, and to protect Council's critical Infrastructure and Business Continuity Plan (BCP), Council seeks to acquire Managed DR services via the MAV contract. The successful contractor will provide a fully managed and maintained DR Solution utilising Network, Computer & Storage as outlined in the specification.

The Municipal Association of Victoria, Procurement Australia and the Victorian Government Department of Treasury and Finance often establish contracts on

behalf of or accessible to Local Government authorities so that they may access supplier contracts in an efficient and cost effective manner. These organisations are focused on achieving better procurement outcomes by aggregating demand and achieving improved commercial and service outcomes.

On this occasion, Council accessed the MAV contract as it offers an appropriate panel of suppliers specialising in ICT Systems & Solutions Services for Disaster Recovery Systems & Services.

The proposed contract commences on 01/07/2023, and the completion date is 30/06/2028. This contract is a five-year fixed term with no extension options.

NOTIFICATION

A Public Notice was not required because Onel Consulting Pty Ltd, Perfekt Pty Ltd and Logicalis Australia Pty Ltd were selected from the Municipal Association of Victoria (MAV) Contract, ICT Professional and Leasing Services (ES8111-2021) as allowed under the Council's Procurement Policy.

These suppliers were selected from the MAV Panel because of their appropriate experience in delivering Cloud Disaster Recovery solutions. The Tenderers were invited to submit a tender via Council's eTendering portal on 12 December 2022, with a closing date of 2pm on 23 December 2022.

TENDERS RECEIVED

Tender submissions were received from the following two suppliers by the appointed closing time.

No.	Tenderer
1	Onel Consulting Pty Ltd
2	Perfekt Pty Ltd

TENDER CONFORMANCE

All submissions were assessed for their compliance with the tender conditions, including the contractual terms and conditions and the requirements of the response schedules.

All tenders submitted were deemed conforming.

TENDER EVALUATION/DISCUSSION

All members of the Council evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised).

Two conforming submissions were received by the appointed closing time.

The submissions from Perfekt Pty Ltd and Onel Consulting Pty Ltd, were both reviewed by the evaluation panel using the following Key Selection Criteria.

Table 2	Key Selection Criteria	Criteria Weightings
Qualitative Criteria	Capacity and Capability	30%
	Project Timelines & Execution	5%
	Sustainability (Mandatory)	5%
Quantitative Criteria	Price (Mandatory)	60%

The final evaluation ranking (including the price and non-price evaluation criteria) had Onel Consulting Pty Ltd ranked highest. As such, the evaluation panel recommends Onel Consulting Pty Ltd as representing the best value outcome for Council.

FINANCIAL IMPLICATIONS

The contract fixed cost is \$1,497,540 (GST inclusive), with an additional 10% contingency (\$149,754). There are no extension options on this contract.

This has been allocated from Transformation and Innovation operating budget for the financial year 2022/2023 along with a budget bid for the 2023/24 financial year.

CONCLUSION

That Council approves the recommendations contained within this report.