

4.2 SUPPLY AND DELIVERY OF ONE HOOK LIFT TRUCK

(CF2014040:CL)

(NPN04-13)

Responsible Director: Ossie Martinz

RECOMMENDATION

That Council:

1. *Accepts the quotation from CMV Truck and Bus Pty Ltd for the supply of one Volvo Hook Lift Truck (FM 410 8x4 complete with VacLift BoB Hooklift) for the sum of \$355,688 (inclusive of GST).*
2. *Authorise the Chief Executive Officer to execute the contract agreement.*

INTRODUCTION

This report seeks Council's acceptance of a quotation for the purchase of a Hook Lift Truck to support Council's Waste Transfer Station operations.

BACKGROUND

Council's current hook lift truck was damaged in a roll over event and it was determined that given its age and condition it be replaced. The truck was purchased in 2012 and has completed in excess of two hundred and thirty thousand (230,000) kilometres. The previous truck covered this distance in 7 years indicating the usage of the vehicle has risen significantly. It is estimated that approximately 80,000km will be travelled over the next 12 months.

Request for Quotations including a trade-in vehicle were called for the supply of a suitable replacement hook lift truck using the on-line system, MAV Vendor Panel under Truck contract NPN04-13.

DISCUSSION

Quotation were requested from the following organisations:

- IVECO Trucks Australia
- MAN Automotive Imports
- Scania Australia
- Volvo Trucks
- Western Star Trucks Australia

Two submissions were received at the close of the quotation period on 17 January 2018.

- Volvo Trucks Via CMV Truck and Bus Pty Ltd
- IVECO Via Melbourne Truck Centre Pty Ltd

The submissions were subject to a compliance check prior to a detailed evaluation. Both submissions were considered compliant.

The quotations were evaluated on the following criteria:

- Price
- Occupational Health and Safety assessment
- Compliance with the vehicle and hook specification
- Payload
- Engine Emission Standard
- Warranty & after sales service & spare parts support.
- Delivery by May 30th 2018
- Engine emission standard

The evaluation panel comprised:

- Chris Lo Piccolo, Manager Strategic Asset Management
- Tom Lacy, Supervisor Transfer Station and Cleansing
- Derek Naylor, Co-ordinator Fleet and Operations Centre Management (Acting)
- Georgie Christopher, Acting Manager Strategic Procurement

Members of the transfer station and cleansing team together with the fleet team were also consulted during the evaluation.

A visit to CMV was undertaken to view the proposed truck and hook system. The team was able to see the vehicle in operation and confirm the key elements of both the truck and hook were satisfactory. The BoB Hook Lift system offered by CMV included several additional features that the team felt would improve safety and operation of the hook system.

The Iveco system offered by Melbourne Truck Centre, whilst compliant, did not include some of the safety features of the other submission. The current Iveco model offered does not have the active safety features expected such as active lane keeping, lane change support and adaptive cruise control. The driver fatigue monitoring included in the Volvo was rated very highly by the Council's truck drivers and supervisor considering the amount of kilometres travelled every day in this vehicle.

Each submission offered an alternative hook system, however neither of the alternatives offered significant enhancements in operation of safety and were not considered value for money.

The highest scoring submission was from Volvo utilising a BoB Hook Lift system. This submission provides Council with the best value outcome.

SOCIAL IMPLICATIONS

The vehicle operates 7 days a week travelling from the Waste Transfer Station to recycling and disposal sites. It is expected the vehicle will travel approximately 80,000 km per year. The vehicle's environmental performance and safety systems are critical to minimise environmental impact and provide the safest possible conditions for our staff and protection the community.

HUMAN RIGHTS CONSIDERATIONS

The vehicle supplier Volvo is active in promoting human rights and were one of first companies to sign the United Nations Global Compact (UNGC) – a policy initiative for businesses committed to human rights, labour, environment and anti-corruption.

FINANCIAL IMPLICATIONS

Funds are available for the purchase in the 2017-2018 PQ21 capital budget and the proposal is consistent with the Council's replacement strategy.

CONCLUSION

The submission from CMV Truck and Bus to supply a *Volvo Hook Lift Truck (FM 410 8x4 complete with VacLift BoB Hooklift)* for \$355,688 including GST, but excluding on road costs, is considered to provide the best value and best practice to Council.