

## 4.2 TENDER FOR SUPPLY OF THREE HORTICULTURE TRACTORS (CF2016052:DN)

Responsible Director: Ossie Martinz

### **RECOMMENDATION\***

*That Council:*

- 1. Awards the tender from John Deere Pty Ltd for supply of three horticulture tractors, Contract No. 2016052 for a fixed Lump Sum of \$468,600 with an additional \$7,500 for registration costs and \$30,000 for contingencies;*
- 2. Notes that the total budget including the fixed Lump Sum, Contingencies and Provisional Items is \$506,100.*

*(\*Please note that all dollar figures are GST Inclusive unless stated otherwise).*

### **INTRODUCTION**

Council has conducted a tender for supply of three tractors

### **BACKGROUND**

The City of Monash Horticulture Team operates 6 tractors. The tractors undertake works on sport fields and in parks including grass cutting, spraying, fertilizing and surface aeration.

Three of the six tractors have reached the end of their economic life and are programmed for replacement in 2020.

### **NOTIFICATION**

Three prequalified suppliers from the Municipal Association of Victoria's Vendor Panel (Contract NPN2.15) were invited to participate in a selective Tender on 6 January 2020 and the tender closed on 3 February 2020. Council's use of the Municipal Association of Victoria's Vendor Panel is approved by the Minister of Local Government under section 186(5) (c) of the Local Government Act 1989 and is therefore compliant with Councils' legislative requirements.

Suppliers were selected as recognised providers within the waste industry. The stakeholders had the opportunity to inspect the cab chassis and compactor bodies as part of the development of the specification.

### **TENDERS RECEIVED**

Three tender submissions were received by the appointed closing time.

The tenders received are listed below:

- AGCO Au Ltd – representing Massey Ferguson, Fendt, Iseki and Valtra

- John Deere Ltd
- New Holland and Case Ag & Construction

### **TENDER CONFORMANCE**

All submissions were accessed for their compliance with the tender conditions including the contractual terms and conditions and the requirements of the response schedules.

All tender submissions were deemed conforming.

### **TENDER EVALUATION**

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

The tenderers were assessed in accordance with the evaluation criteria published in the tender documentation:

<b>Pass/Fail Assessment Criteria</b>	<b>Score</b>
Complete and conforming submission	<i>Pass</i>

<b>KEY SELECTION CRITERIA</b>		<b>CRITERIA WEIGHTINGS</b>	<b>SUB WEIGHTINGS</b>	<b>SUB CRITERIA/RETURNABLE SCHEDULES LINK</b>
<b>40% NON-PRICE CRITERIA</b>	<b>Specification</b>	<b>35%</b>	<b>5%</b>	Vehicle emission Standards
			<b>15%</b>	Automatic Transmission
			<b>10%</b>	Road Speed
			<b>5%</b>	Year of Manufacture
	<b>Servicing locations and support</b>	<b>5%</b>	<b>5%</b>	Warranty
<b>PRICE (60%)</b>		<b>60%</b>	<b>60%</b>	Tendered Cost

### **DISCUSSION**

Council currently has six tractors servicing two teams undertaking broad acre lawn mowing in Monash parks and sporting fields. There are two different makes and four different models of tractors using four different types of tyres. This limits where equipment can be used, requires operators to be separately trained and complicates the servicing and maintenance activities. In preparing the specification, stakeholders considered the operational and maintenance implications of having such a variety within the fleet. The stakeholders agreed the proposed specification would ideally seek to achieve one tractor brand/model and one tyre type to

provide operational flexibility, eliminate operators needing to learn different machines, reduce the range of spare parts required and streamline servicing and maintenance.

In developing the specification, stakeholders also identified several specific features that would reduce injury potential and enhance safety, the major recommendations were:

- Chassis based suspension, cabin suspension and a suspension driver's seat to improve roadability and reduce the potential for operators back injury
- Automatic transmission to reduce operator distraction when driving
- Improved visibility from the cabin

The final evaluation ranking, combining price and non-price evaluation criteria, ranked the submission from John Deere Pty Ltd as the highest and as such, the evaluation panel recommends the submission from John Deere Pty Ltd as representing the best value outcome for Council.

#### ***FINANCIAL IMPLICATIONS***

The purchase of the new equipment is programmed as part of the Plant and Equipment Replacement Program and allowed for in the capital budget (Acc: 1.PQ.PQP.PQ21.000.1670). The investment in the new equipment is \$468,600 excluding GST, registration cost. A commissioning contingency sum of \$30,000 has been allowed. The total expenditure required is \$506,100 including GST.

#### ***CONCLUSION***

That Council approves the recommendations contained within this report.