

4.1 TENDER FOR SUPPLY OF THREE TRACTORS (CF2020184DN)

Responsible Director: Ossie Martinz

RECOMMENDATION*

That Council:

- 1. Awards the tender from Glenmac Sales & Service Pty Ltd representing John Deere for the supply of three tractors, Contract No. 2020184 for a fixed Lump Sum of \$419,100 with an additional \$4,500 for registration costs and \$15,000 for Contingencies (executable at Council's option);*
- 2. Authorises the Chief Executive Officer to execute the contract agreement;*
- 3. Notes that the total budget including the fixed Lump Sum, Contingencies and Provisional Items is \$438,600.*

*(*Please note that all dollar figures are GST Inclusive unless stated otherwise).*

INTRODUCTION

Council has conducted a tender for supply of three tractors.

BACKGROUND

The City of Monash Horticulture Team operates six tractors. The tractors undertake works on sport fields and in parks including grass cutting, edging, spraying, fertilizing and surface aeration.

Three of the six tractors have reached the end of their economic life and are programmed for replacement in 2021.

NOTIFICATION

Three prequalified suppliers from the Procurement Australia Contract Number 2108-0905 Small Plant Machinery and Related Products were invited to participate in a selective Tender on 15 February 2021 and the tender closed on 1 March 2021. Council's use of the Procurement Australia Procurement Gateway is approved by the Minister of Local Government under section 186(5) (c) of the Local Government Act 1989 and is therefore compliant with Council's legislative requirements.

Suppliers were selected as recognised providers within the industry.

TENDERS RECEIVED

Tender submissions were received from the following three suppliers, however only one of the submissions was received by the appointed closing time. The submissions received are listed below:

- Yarra Valley Ag Pty Ltd representing Kubota;
- Glenmac Sales & Service Pty Ltd representing John Deere Australia;
and
- Traf Tractors Pty Ltd representing Case.

TENDER CONFORMANCE

All submissions were assessed for their compliance with the tender conditions including the contractual terms and conditions and the requirements of the response schedules. Two submissions were deemed non-conforming due to being submitted after the closing date, however the submissions were evaluated for comparative purposes only.

TENDER EVALUATION

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

The tenderers were assessed in accordance with the evaluation criteria published in the tender documentation:

Pass/Fail Assessment Criteria	Score
Complete and conforming submission	<i>Pass/Fail</i>

KEY SELECTION CRITERIA		CRITERIA WEIGHTINGS	SUB WEIGHTINGS	SUB CRITERIA/RETURNABLE SCHEDULES LINK
40% NON-PRICE CRITERIA	Specification	40%	25%	Compliance with Specification
			10%	Delivery Date
			5%	Environmental Performance
PRICE (60%)		60%	60%	Tendered Cost

DISCUSSION

Council currently has six tractors servicing two teams undertaking broad acre lawn mowing in Monash parks and sporting fields. Currently there are two different makes and four different models of tractors using four different types of tyres. This limits where equipment can be used, requires operators to be separately trained and complicates the servicing and maintenance activities. In preparing the specification, stakeholders considered the operational and maintenance implications of having such a variety within the fleet. The stakeholders agreed the proposed specification would ideally seek to achieve one tractor brand/model and one tyre type to provide operational flexibility, eliminate operators needing to learn different machines, reduce the range of spare parts required and streamline servicing and maintenance.

In developing the specification, stakeholders also identified several specific features that would reduce injury potential and enhance safety. The major recommendations were:

- Chassis based suspension, cabin suspension and a suspension driver's seat to improve roadability and reduce the potential for operators back injury;
- Automatic transmission to reduce operator distraction when driving;
- Improved visibility from the cabin; and
- A road speed of approximately 50KPH.

The tender from Glenmac for the John Deere tractor met engine performance and emission requirements. The John Deere has both cab and axel suspension, a transit speed of 50 KPH and good visibility. Council have several other John Deere tractors allowing for efficient maintenance through the knowledge of mechanics, common service consumables and spare parts. Operator efficiency is also increased through being familiar with the equipment.

As such, the evaluation panel recommends Glenmac Sales & Service Pty Ltd representing John Deere Australia as representing the best value outcome for Council.

FINANCIAL IMPLICATIONS

The purchase of the new equipment is programmed as part of the Plant and Equipment Replacement Program and allowed for in the capital budget (account no. 1.PQ.PQP.PQ21.000.1670). The investment in the new equipment is \$419,100 including GST. And additional \$4,500 for registration costs and a commissioning contingency sum of \$15,000 has also been allowed. The total expenditure required is \$438,600 including GST.

CONCLUSION

That Council approves the recommendations contained within this report.