

4.4 TENDER FOR TRUCKS AND SPECIALISED BODIES (CF2021057: DN)

Responsible Acting Director: Simon Hill

RECOMMENDATION*

That Council:

1. *Approves access to the following Municipal Association of Victoria (MAV) Contract No. RFT 20092 for the provision of Trucks and Specialised Truck Bodies for an initial term ending 30 September 2025 with two (2) x one (1) year options for extension periods with an estimated annual expenditure of \$750,000 GST inclusive. The panel suppliers available under this contract are:*

*Altec Australia Holdings Pty Ltd
Ausroad Systems Pty Ltd
Brak Pty Ltd trading as Sweepers N Scrubbers
Bucher Municipal Pty Ltd
CAPEM Pty Ltd trading as North East Isuzu
Conquest Equipment Technologies Pty Ltd
DCS Manufacturing Pty Ltd
Garwood International Pty Ltd
GMJ Equipment Pty Ltd
HiDrive Group Pty Ltd
HSR Southern Cross Pty Ltd
KOR Equipment Solutions Pty Ltd
Metalcraft (SA) Pty Ltd trading as Bott Storage Systems (Bott)
Mike Trace Engineering Sales and Services Pty Ltd trading as Mike Trace Engineering
Quik Corp Pty Ltd trading as Quik Corp Pty Ltd (Victorian Branch)
Rapid Spray Pty Ltd
Riviera Discretionary Trust trading as Australian General Engineering
Rosmech Sales & Services Pty Ltd
RXI Group Pty Ltd
Service Body Manufacturing Australia Pty Ltd trading as CSM Service Bodies
Superior Pak Pty Ltd
The Trustee for Bellivan Unit Trust trading as Bell Environmental
The Trustee for D G W Family Trust trading as Allquip Water Trucks
The Trustee for The James Copping Family trust trading as AJ Stock
The Trustee for Work Structures Unit trading as Work Caravans
Wastech Engineering Pty Ltd*

2. *Authorises the Chief Executive Officer or her delegate to execute the contract agreement; and*

3. *Notes that initial contract term ends 30 September 2025 and the contract has two extension options of one year each and authorises the Chief Executive Officer or her delegate to approve extension options subject to Municipal Association of Victoria extending the contract and satisfactory performance.*

*(*Please note that all dollar figures are GST Inclusive unless stated otherwise).*

INTRODUCTION

Council officers seek to access a panel contract through the MAV for the provision of Trucks and Specialised Bodies.

BACKGROUND

Council procures a wide range of heavy plant, machinery and equipment required to deliver its services to the community. Trucks and specialised bodies that could be procured via this contract includes, but is not limited to, garbage collection trucks, hook bin trucks, street sweepers, drainage trucks and various parts and accessories.

Council currently engages these services through the MAV and Procurement Australia for trucks and specialised bodies of this type. However the MAV contract has recently expired.

Under the Local Government Act 1989, the Municipal Association of Victoria and Procurement Australia are able to establish contracts on behalf of local government authorities so that they may access suppliers in an efficient and cost effective manner. These organisations are focused on achieving better procurement outcomes by aggregating the modest needs of individual councils into contracts with greater volumes and thus better negotiating power.

When purchasing trucks and specialised bodies, Council could choose to tender directly via Council's tender portal. However, utilising the agency contracts is a more efficient and cost effective process.

Continuing to procure through the new MAV contract also reduces risk to Council as any failure to meet requirements has the potential to impact the supplier's opportunities with all other local government authorities. Throughout the contract term, the MAV also monitor the currency and validity of insurances and the supplier's financial position to allow them to remain as a supplier within the contract panel.

The MAV contract is for an initial period ending 30 September 2025 with two (2) x one (1) year periods extension options.

This report seeks approval to access this MAV contract to assist Council with its future plant and equipment renewal program.

NOTIFICATION

A public notice was not required because the Tenderers were selected from the MAV Contract Number FRT20092 Trucks and Specialised Bodies allowed under the Local Government Act 1989, Section 186, Part 5, in accordance with arrangements approved by the Minister.

DISCUSSION

All submissions were assessed for their compliance with the tender conditions including the contractual terms and conditions.

The MAV undertook an evaluation of all the submissions. Council was provided with a recommendation report from MAV detailing the suppliers that were successfully awarded a contract. The evaluation panel has reviewed the recommendation report and recommends that the City of Monash accesses this contract.

The successful suppliers form a panel of providers under the terms of the MAV Contract RFT20092 Trucks and Specialised Bodies.

FINANCIAL

When required, a request for quotation will be provided to selected pre-approved suppliers under the panel contract for each individual purchase. Each request for quotation will be evaluated in accordance with Council's procurement policy and approvals would be in accordance with Councils' delegations. Where the value exceeds the delegation limits, approval from Council would be sought.

The estimated annual expenditure is \$750,000 per annum, which is accommodated from Council's approved capital budget for each year of the proposed contract period.

CONCLUSION

That Council approves the recommendations contained within this report.